

DKK million	Q3 2023					FY 2023				
	Average	Median	High	Low	# of contr.	Average	Median	High	Low	# of contr.
Reported revenue	5,426	5,412	5,532	5,233	14	27,505	27,423	28,218	26,866	15
Revenue growth, local currency, %	7%	7%	9%	3%	13	6%	6%	7%	4%	13
Organic growth, %	6%	6%	8%	2%	11	5%	5%	6%	3%	12
Like-for-Like, %	4%	4%	5%	2%	10	3%	2%	7%	1%	11
Gross profit	4,237	4,232	4,312	4,083	14	21,465	21,382	22,153	20,820	15
Gross margin, %	78.1%	78.1%	78.3%	78.0%	14	78.0%	78.0%	78.5%	77.5%	15
Operating profit (EBIT)	875	880	932	838	14	6,912	6,892	7,148	6,656	15
EBIT margin, %	16.1%	16.1%	17.5%	15.3%	14	25.1%	25.1%	25.5%	24.8%	15
Net profit	524	502	671	434	13	4,790	4,758	5,007	4,676	14
Earnings per share, basic	6	6	8	6	10	56	55	59	53	11
Dividend per share	n/a					18	17	30	15	15
Free cash flow*	n/a					4,865	4,754	6,256	4,072	13

DKK million	FY 2024					FY 2025				
	Average	Median	High	Low	# of contr.	Average	Median	High	Low	# of contr.
Reported revenue	29,508	29,481	30,937	28,010	15	31,729	31,930	33,907	29,217	15
Revenue growth, local currency, %	7%	8%	10%	4%	12	7%	7%	10%	4%	12
Organic growth, %	6%	6%	10%	4%	12	7%	7%	10%	4%	12
Like-for-Like, %	4%	4%	6%	1%	11	4%	4%	6%	2%	11
Gross profit	23,051	22,994	24,433	21,730	15	24,828	24,987	26,971	22,676	15
Gross margin, %	78.1%	78.0%	79.0%	77.6%	15	78.2%	78.0%	79.5%	77.6%	15
Operating profit (EBIT)	7,520	7,539	7,881	6,931	15	8,225	8,314	8,875	7,208	15
EBIT margin, %	25.5%	25.5%	25.9%	24.7%	15	25.9%	26.0%	26.7%	24.7%	15
Net profit	5,209	5,205	5,497	4,922	14	5,754	5,836	6,157	5,117	14
Earnings per share, basic	65	65	69	61	11	76	75	82	67	11
Dividend per share	21	20	32	16	15	24	22	34	17	15
Free cash flow*	5,347	5,406	6,546	4,519	13	5,824	5,914	7,076	4,721	13

*Including lease payments

Estimates based on Visible Alpha consensus dated 19.10.2023

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Figures are in million DKK, except for EPS and Dividend per share which are in DKK.